



NEXTANT PACIFIC AND UTILITY AIR ANNOUNCE ACQUISITION OF NEW SALES OFFICE IN SYDNEY

- **Growth in sales spurs expansion**
- **New Office to showcase OEM Relationships**
- **Greater cooperation in pre-owned transactions possible in single environment**

Sydney, December 13 2016 – Nextant Pacific Pty Ltd (“Nextant Pacific”), exclusive distributor of the Nextant line of business aircraft in APAC & Utility Air Pty Ltd (“Utility Air”), exclusive sales agent for the Viking Twin Otter Series 400 & Quest Kodiak in Australia, New Zealand and the Pacific, have announced their acquisition of a new sales office in Pymble New South Wales Australia. The office is located only 20 minutes to the North of the CBD in a desirable suburb with excellent access to transport and services.

The 118 Sqm acquisition comes at a time of burgeoning sales for the 2 companies and is seen as an important step in providing their customers and OEM’s with the level of support they deserve. After an extensive 3 month refit and renovation, the office, located at 19-23 Bridge Street was officially opened on the 5th of December and commenced trading immediately.

John Oppenheim, Managing Director of Nextant Pacific, commented, “We are delighted to be able to provide our customers with a convenient and comfortable environment within which to discuss their aviation needs. We are also acutely aware of the trust and support our North American partners have given us over the years and it feels good to be able to enhance their representation in the region.”

Utility Air’s Managing Director, Stephen Pembro was effusive about the market opportunities for 2017. “Our order book is expanding and there is a definite up tick in in activity. We’re proud to be able to serve this improving market from our new facility.”

The address of the new office is 19-23 Bridge Street in Pymble . Trading has commenced already from the new premises to very favourable comments from both customers and partners.

About Utility Air:

Operating from corporate headquarters in Sydney, Australia, Utility Air provides unparalleled turn-key aviation solutions throughout the Pacific region, including aircraft brokerage, sales, and acquisitions for both new and pre-owned aircraft. Specializing in utility work-horse aircraft, Utility Air is the exclusive distributor for the Viking Twin Otter Series 400 aircraft in the South Pacific.

About Nextant Pacific:

Nextant Pacific is the Exclusive Sales Agent for Nextant Aerospace in SE Asia, Australia and New Zealand. Nextant’s pioneering process for remanufacturing business jets is now recognized as an established technical and commercial success. Nextant Pacific also specializes in the brokerage of used turbine aircraft and also acts as an acquisition agent for customers looking to maximize their buying power.

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